

Bucher Group profile

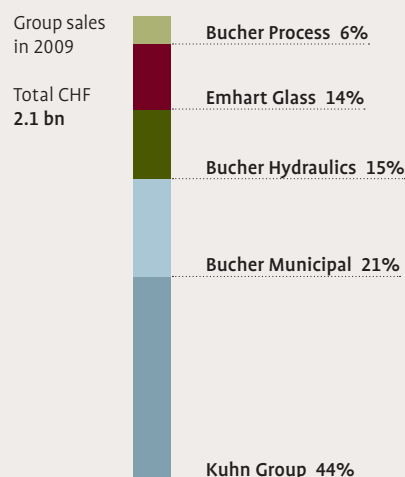
Bucher Group worldwide

simply great machines

Our products provide years of invaluable service to our customers, making agriculture more productive, beverage processing healthier, public spaces more liveable and machines more effective. In 2009, Bucher generated CHF 2.1 billion in sales with some 7 200 employees.

Our mission We manufacture cutting-edge machinery and equipment for efficient harvesting and production of healthy foods and for keeping cities clean and roads safe, along with a range of hydraulic systems for high performance machinery. We see ourselves as a long-term industry-focused business and are committed to being a fair partner to our customers, employees, shareholders and business partners. We combine economic and ecological considerations for sustainable use of our natural resources. Our contribution is to make machines and components with a long service life and high energy efficiency, environmentally friendly vehicles, and glass container manufacturing equipment to promote recyclable glass.

Our targets We seek to achieve superior profitability and high cash flow based on technology leadership, market presence and consistent cost management. We are committed to providing our customers with effective, innovative products and excellent service. We offer attractive jobs and development opportunities to our employees. We will continue to build the Group, primarily through organic growth and innovation, but also by acquiring and integrating selected, complementary businesses. The divisions consistently focus their product and service portfolios on the specific needs of their customers. By maintaining a clear structure with decentralised management and profit responsibility, combined with group-wide strategic and financial management, we will remain flexible and adaptable. Based on a healthy balance sheet and a strong equity base, our ambitious financial targets formulated as an average over an economic cycle are: an operating margin of 12% EBITDA and 9% EBIT on net sales and a 16% after-tax return on capital employed.



Primary locations

Kuhn Group

Saverne, France
 Châteaubriant, France
 La Copechagnière, France
 Chéméré, France
 Geldrop, The Netherlands
 Brodhead, USA
 Passo Fundo, Brazil

Bucher Municipal

Niederweningen, Switzerland
 Hanover, Germany
 Ventspils, Latvia
 Dorking, United Kingdom
 Them, Denmark
 Melbourne, Australia
 Revello, Italy

Bucher Hydraulics

Klettgau, Germany
 Neuheim, Switzerland
 Frutigen, Switzerland
 Reggio Emilia, Italy
 Grand Rapids, USA
 Elgin, USA

Emhart Glass

Cham, Switzerland
 Sundsvall, Sweden
 Windsor, USA
 Elmira, USA
 Ulu Tiram, Malaysia

Bucher Specials

Niederweningen, Switzerland
 Chalonnes-sur-Loire, France

Our businesses The Group comprises four divisions specialising in industrial-ly related areas of mechanical and vehicle engineering as well as a segment encompassing independent businesses. Their operations are based on fundamental human needs and have substantial worldwide growth and earnings potential to be realised through innovative products and services, coupled with geographical market development.

Kuhn Group is the world's leading supplier of agricultural machinery for tillage, seeding, fertilisation, spraying, landscape maintenance, hay and forage harvesting, livestock bedding and feeding.

Bucher Municipal holds the largest share of the European sweeper market, offering a whole range of compact and truck mounted sweepers, winter maintenance equipment, spreaders and refuse collection vehicles.

Bucher Hydraulics occupies a leading position as a provider of custom mobile and industrial hydraulic system solutions, with manufacturing facilities in Europe, Asia and the USA.

Emhart Glass is the world's leading supplier of advanced technologies for manufacturing and inspecting glass containers, with a portfolio encompassing glass container forming and inspection machinery, systems, components, spare parts, advice and services for the glass container industry.

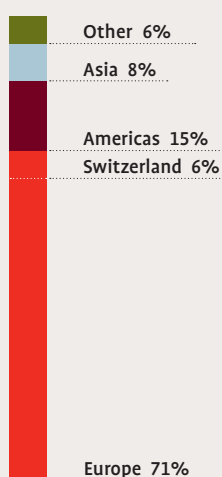
Bucher Specials consists of independent businesses for winemaking equipment (Bucher Vaslin), fruit juice processing equipment (Bucher Foodtech), drying systems for the food industry and sludge dewatering systems (Bucher Drytech), and the Swiss distributorship for tractors and agricultural machinery (Bucher Landtechnik).

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Sales in 2009

Total CHF 2.1 bn



Number of employees in 2009

Total 7183

